# Technical Approach Response Form

### Request for Proposal NCBVI WAGES

##### Bidder ID:

For the following technical requirements, provide a response explaining how each requirement will be met and experience in such areas. This completed form must be submitted with the proposal response. Attach additional pages as necessary when responding to each item or provide responses to each requirement in a separate attachment.

The proposal response should describe in detail how the bidder will meet the following requirements.

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| **1. UNDERSTANDING OF THE PROJECT REQUIREMENTS** |
| Provide your understanding of the project description and scope of work. |
| Bidder Response: |
| **2. PROPOSED DEVELOPMENT APPROACH** |
| Describe your proposed development approach including strategies for coordinating and supporting the program's preparatory and concluding phases. Additionally, bidders should address their capacity to collaborate with local  employers, organize challenge activities, and facilitate seminars covering various topics relevant to the participants' holistic development. Please include geographic reach and technical support capabilities. |
| Bidder Response: |
| **3. RECRUITMENT** |
| Bidder should provide a comprehensive response outlining their proposed strategies with NCBVI for recruitment, addressing how they plan to create impactful marketing materials, conduct outreach to potential participants, attract qualified staff, and engage both previous and new employer. |

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| Bidder Response: |
| **4. JOB PLACEMENT** |
| Describe how the bidder will identify new job placement opportunities in collaboration with NCBVI staff. Describe how the bidder will determine each participant's interests, strengths, and growth opportunities through targeted interviews and tools. Identify how the bidder will facilitate appropriate job placements within identified employers and job  opportunities. If needed, identify additional opportunities to meet participant needs. |
| Bidder Response: |
| **5. TRAINING** |
| Please outline your approach to the various training components for the WAGES program: employer training, staff training, and student training. Please describe your strategies for effective training delivery and how you plan to tailor the training to meet the specific needs of employers, staff, and students participating in the WAGES program. How do you ensure that the personnel assigned to the WAGES Program possess the necessary qualifications and expertise? |
| Bidder Response: |

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| **6. POSITIVE PHILOSOPHY OF BLINDNESS** |
| Share your organization's philosophy on blindness and how you ensure a positive approach. Additionally, how do you incorporate structured discovery into your programs? |
| Bidder Response: |
| **7. CHALLENGE ACTIVITIES** |
| Bidder must possess a deep understanding of the transformative power of experiences that push individuals beyond their perceived limits. These activities are expected to incorporate core components such as trying new experiences, stepping outside of one’s comfort zone, and incorporating blindness skills in a new and challenging way, Please describe your understanding the significance of challenge activities and how you plan to design and implement these activities to  align with the specified core components. |
| Bidder Response: |
| **8. CUSTOMIZED INDEPENDENT LIVING SKILLS TRAINING** |
| Please describe your methodology for the pre-program assessment, the individualized support you plan to provide to students with identified needs, and the strategies you employ to monitor and measure their progress effectively. |

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| Bidders Response: |
| **9. WORK PLAN AND COMPLETION DATES** |
| Provide a description of bidder’s ability to provide deliverables by the completion dates in the Request for Proposal or provide an alternative schedule for deliverables, work plan items, and completion dates. |
| Bidder Response: |

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